



March 1, 2017

**TO OUR VALUED CUSTOMERS:**

Due to the continued escalation of raw materials used in the production of the products below, compounded by the rise in manufacturing costs, fuel, ocean freight, and environmental protection costs, we must adjust our list prices 10% on the following product lines, with an effective date of May 1, 2017:

|  | <u>New List</u> | <u>Old List</u> | <u>% Increase</u> |
|--|-----------------|-----------------|-------------------|
| Sch. 40/80 Carbon Steel Welded Nipples-East Coast    | NP0517-E        | NP0216-E        | 10%               |
| Sch. 80/XXH Carbon Steel Seamless Nipples            | SN0517          | SN0216          | 10%               |
| Sch. 40/80 Swage Nipples and Bull Plugs              | SNBP0517        | SNBP0114        | 10%               |
| Threaded & Grooved COOPLET <sup>®</sup> Weld Outlets | CWO0517         | CWO0514         | 10%               |
| Grooved & Threaded Adapter Nipples                   | CWO0517         | CWO0514         | 10%               |
| Merchant & API-5L Steel Couplings & Fittings         | MSF0517         | MSF1014         | 10%               |

Orders placed for delivery from Smith-Cooper's State-side inventories on or before April 30, 2017 will be honored at the current price for each product line.

The new lists will be available from the Smith-Cooper website soon. Please continue to monitor our website for the most up-to-date information and announcements. All list prices can be found at <http://www.smithcooper.com/downloads>

Please contact Smith-Cooper's regional manager in your area with any questions regarding this announcement.

We would like to thank you for your continued support of Smith-Cooper International.

Best regards,

Bob Cooper  
President  
Smith-Cooper International