



**Richart Distributors, Inc.**  
3415 S. I-35 Service Road  
Oklahoma City, Ok 73129  
866-843-5654 fax 405-619-3007  
[www.flomore.com](http://www.flomore.com)

November 22, 2017

To Our Valued Customer,

Effective January 1, 2018 Richart Distributors, Inc. will be having a price increase on our products. Due to the rising cost of production and inventory this price increase is necessary to continue moving forward in a competitive and growing field.

This price increase will be a 3% increase on all products as well as a 3% increase on any customer specific special pricing.

Our Company will honor any written quotations processed before January 1, 2018 for 30 days from the date on the quotation. After this date new pricing will go into effect on ALL orders placed.

Reference materials reflecting the new pricing will be available online as of January 1, 2018. A hard copy of our new price list will be mailed to this address to the attention of the Purchasing Manager. If you would like an electronic copy or have specific mailing instructions for the new price list please call (866-843-5654) or e-mail Alicia Raymond at [Alicia.Raymond@flomore.com](mailto:Alicia.Raymond@flomore.com).

Sincerely,

Mitch Carey  
Manager of Operations

