

August 18, 2017

To: Our Valued Apollo Flow Control/Conbraco Customers

Subject: Price Increase – All "Apollo" Products

Effective September 18, 2017, most "Apollo" products will undergo a price increase of 5%. Despite Apollo's continuing efforts to reduce the manufacturing costs of these products, inflationary pressures in areas such as labor, energy and utility costs, insurance, transportation, and operational overhead expenses have necessitated this action. Our PowerPress products; Press Fittings; CS and SS Industrial Valves; and Shurjoint products will continue to be sold at the current pricing levels.

Apollo will recalculate our list prices by applying a multiplier of X 1.05% to all items. Apollo Flow Controls will accept orders for product for immediate shipment.

To insure that you have the most current and accurate pricing information our newest "Apollo Flow Control" Products price booklet will be posted on the Apollo website (www.apollovalves.com) before the September 18, 2017 effective date. By visiting the site you may download the latest list prices in .pdf format as soon as the new prices are posted.

Additionally for those customers already signed up for our Apollo Online internet-based, customized, interactive site, we continue to offer the menu option which allows you to download a file in excel format of the new list prices for the items you have purchased from us in the last 24 months.

Apollo has added "paperless invoicing" to our available customer features. By requesting this option from your Market Manager, Representative or Customer Service contact, we will send an electronic invoice to a predetermined email address in lieu of a mailed document.

If you have not yet signed up for the Apollo/Conbraco interactive web site "Apollo Online", please request an application from your Apollo/Conbraco Regional Manager, Representative, or download the application from the login page at <http://Apollo.Conbraco.com>.

We very much appreciate your support and continued business.

Sincerely,

"Apollo" Flow Controls

Brian C. Ragone
V.P. Global Sales and Marketing



Richart Distributors, Inc.
3415 S. I-35 Service Road
Oklahoma City, Ok 73129
866-843-5654 fax 405-619-3007
www.flomore.com

November 22, 2017

To Our Valued Customer,

Effective January 1, 2018 Richart Distributors, Inc. will be having a price increase on our products. Due to the rising cost of production and inventory this price increase is necessary to continue moving forward in a competitive and growing field.

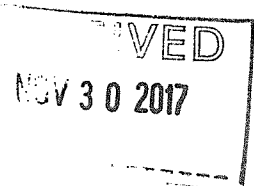
This price increase will be a 3% increase on all products as well as a 3% increase on any customer specific special pricing.

Our Company will honor any written quotations processed before January 1, 2018 for 30 days from the date on the quotation. After this date new pricing will go into effect on ALL orders placed.

Reference materials reflecting the new pricing will be available online as of January 1, 2018. A hard copy of our new price list will be mailed to this address to the attention of the Purchasing Manager. If you would like an electronic copy or have specific mailing instructions for the new price list please call (866-843-5654) or e-mail Alicia Raymond at Alicia.Raymond@flomore.com.

Sincerely,

Mitch Carey
Manager of Operations



JAY COURTNEY COMPANY, INC.
P.O. BOX 20026
OKLAHOMA CITY, OK 73156
TEL (405) 751-6903
FAX (405) 755-7940
CUSTSERV@JAYCO.ORG

TO: OUR VALUED CUSTOMERS
FROM: MIKE COURTNEY
DATE: DECEMBER 2017
RE: WIKA LIST PRICE INCREASE

WIKA INSTRUMENT LP HAS INFORMED US OF THE FOLLOWING:

"IN 2017, INCREASED MARKET DEMAND IN THE UNITED STATES AND GLOBALLY RESULTED IN CAPACITY CONSTRAINTS AND SUPPLY CHAIN CHALLENGES. TO MEET THOSE CHALLENGES, WE HAVE INCREASED OUR LABOR FORCE AND INVESTED IN ADDITIONAL INFRASTRUCTURE. WE EXPECT CONTINUED GROWTH NEXT YEAR AND FURTHER INVESTMENTS THAT WILL ENHANCE THE LEVEL OF SERVICE WE PROVIDE TO YOU."

AS A RESULT, WIKA IS INCREASING MSRP PRICES BY 3% EFFECTIVE JANUARY 1, 2018. THIS ALONG WITH A CHANGE IN DISCOUNTS WILL NET OUT AN **APPROXIMATE 6% INCREASE**.

WIKA'S LAST PRICE INCREASE WAS JANUARY 1, 2017. SOON WE WILL POST THE NEW RETAIL PRICE LIST ON OUR WEB PAGE AS WE HAVE IN THE PAST.

ALL ORDERS PLACED ON OR BEFORE CLOSE OF BUSINESS DECEMBER 28, 2017, THE LAST BUSINESS DAY OF DECEMBER 2017, WILL BE INVOICED AT THE 2017 PRICING. IF YOU HAVE ANY QUESTIONS, PLEASE CALL OR EMAIL US AT THE ABOVE.

WE APPRECIATE YOUR CONTINUED BUSINESS.

BEST REGARDS,

MIKE COURTNEY, PRESIDENT



117 Gulick St., Blossburg PA 16912 (800) 248-1027 Fax (570) 241-0100

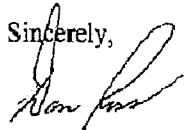
December 7, 2017

To Our Valued Distributors:

Please be advised that effective January 29, 2018 Ward Manufacturing will implement a 6% price increase on all Domestic Malleable and Cast iron fittings for the U.S.

An updated list price sheet will be available on our website www.wardmfg.com in the near future.

As always, we thank you for your past support, and look forward to your future support.

Sincerely,


Don Ross
Vice-President Sales and Marketing



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 2 Holland Way
 Exeter, NH 03833
 P: 603-418-2800
 F: 603-418-2833
 www.anvilintl.com

July 20, 2017

Valued Anvil Customers,

The following list price sheets have been revised to reflect price adjustments due to rising steel price and steel tubing and pipe cost increases as well as environmental protection investments and labor increases:

Product Line	Average Increase %	Price Sheet
Anvil Pipe Hangers & Supports	6%	PH-9.17
Anvil Welded Steel Pipe Nipples	6%	PNW-9.17
Anvil Steel Pipe Couplings	6%	PC-9.17
Merit	6%	MERIT-9.17
SPF Fire Protection O'Lets	6%	SPF.OLET-9.17
Anvil-Strut Fittings & Channel	6%	AS-9.17
IPC Coated Products *Refers to product listed in this announcement only	*Various	IPC-9.17
Corvel Coated Products *Refers to product listed in this announcement only	*Various	COR-9.17

Effective September 4, 2017, prices will increase for all orders placed after Friday, September 1, 2017. Prices will be updated automatically in the Anvil International billing system on the effective date of September 4, 2017. New list price sheets will be available for download on the Anvil website, www.anvilintl.com, at that time. Please contact your local Anvil sales representative with any questions.

Thank you for your continued business,

Dean Taylor
 Dean Taylor
 Vice President Sales & Marketing

Building Connections That Last





March 1, 2017

TO OUR VALUED CUSTOMERS:

Due to the continued escalation of raw materials used in the production of the products below, compounded by the rise in manufacturing costs, fuel, ocean freight, and environmental protection costs, we must adjust our list prices 10% on the following product lines, with an effective date of May 1, 2017:

	<u>New List</u>	<u>Old List</u>	<u>% Increase</u>
Sch. 40/80 Carbon Steel Welded Nipples-East Coast	NP0517-E	NP0216-E	10%
Sch. 80/XXH Carbon Steel Seamless Nipples	SN0517	SN0216	10%
Sch. 40/80 Swage Nipples and Bull Plugs	SNBP0517	SNBP0114	10%
Threaded & Grooved COOPLET [®] Weld Outlets	CWO0517	CWO0514	10%
Grooved & Threaded Adapter Nipples	CWO0517	CWO0514	10%
Merchant & API-5L Steel Couplings & Fittings	MSF0517	MSF1014	10%

Orders placed for delivery from Smith-Cooper's State-side inventories on or before April 30, 2017 will be honored at the current price for each product line.

The new lists will be available from the Smith-Cooper website soon. Please continue to monitor our website for the most up-to-date information and announcements. All list prices can be found at <http://www.smithcooper.com/downloads>

Please contact Smith-Cooper's regional manager in your area with any questions regarding this announcement.

We would like to thank you for your continued support of Smith-Cooper International.

Best regards,

Bob Cooper
President
Smith-Cooper International



Headquarters
 2 Holland Way
 Exeter, NH 03833
 P: 603-418-2800
 F: 603-418-2833
 www.anvilintl.com

April 17, 2017

Valued Anvil Customers,

The following list price sheets have been revised to reflect price adjustments due to rising steel price, other raw material cost increases as well as environmental protection investments and labor increases:

Product Line	Average Increase %	Price Sheet
Anvil Malleable Iron Fittings & Unions	6%	PF.MI-6-17
Anvil Cast Iron Fittings & Flanges	6%	PF.CI-6.17
Anvil Steel Pipe Fittings	6%	STPF-6.17
IPC Coated Products *Refers to product listed in this announcement only	*Various	IPC-6.17
Corvel Coated Products *Refers to product listed in this announcement only	*Various	COR-6.17

Effective June 5, 2017, prices will increase for all orders placed after Friday, June 2, 2017. Prices will be updated automatically in the Anvil International billing system on the effective date of June 5, 2017. New list price sheets will be available for download on the Anvil website, www.anvilintl.com, at that time.

Please contact your local Anvil sales representative with any questions.

Thank you for your continued business,

Dean Taylor
 Vice President Sales & Marketing

Building Connections That Last

